Aptitude Test
Verbal Reasoning

INSTRUCTIONS

This test presents a series of texts followed by several sentences. Your task will be to understand the text and evaluate each sentence, only and exclusively with the information given in the previous text. Once you have chosen the answer, you must mark the corresponding letter in your answer sheet, according to the following rules:

Mark A: If the sentence is clearly true, or it follows logically according to the information in the text.

Mark B: If the sentence is clearly false, or the opposite of it is logically deduced to the information in the text.

Mark C: If you do not have sufficient information regarding the text to logically decide or deduce whether it is true or false

Answer the examples on the next page. Read first the text in the upper box. Then read each of the four sentences by rating them, one by one, according to the previous rules.

REMEMBER:

- Make sure that the number of the question in the booklet and the number on the answer sheet are corresponding.
- Do not write or answer in this booklet.
- Fill in the box corresponding to your choice in the answer sheet
- Completely erase the answers you would like to change.
- Work quickly and accurately, try not to make mistakes.
- This test consists of 15 questions and you will have 10 minutes to complete it.
MARK A
If the sentence is clearly true, or it follows logically according to the information in the text.

MARK B
If the sentence is clearly false, or the opposite of it is logically deduced to the information in the text.

MARK C
If you do not have sufficient information regarding the text to logically deduce or deduce whether it is true or false.

EXAMPLE

Once the client has asked several questions, the retailer presents two or three sales plans appropriate to their demand. Although the retailer can recommend to the client to accept a certain plan, the client can always choose a different option based on their particular reasons. Once the client has made a decision, the retailer normally does not discuss the pros and cons of the alternatives presented.

1. The retailer is the one who makes the final choice about the following plan.
2. The client is presented with more than one plan.
3. Many of the clients accept the recommendations made by the retailer.
4. The retailer may suggest to the client to accept one plan or the other.